

INDUCT

Business update

11 November 2021



AGENDA

Board of Directors

- Introducing the Induct Board of Directors

OSINT Analytics

- About the company and the acquisition

Global Grant Portal

- Global expansion of the norwegian grant portal 'Tilskuddsportalen'

NHS England

- Managing patients with severe asthma

Q&A



BOARD OF DIRECTORS

Introducing the members of the Board

BOARD OF DIRECTORS

KARL-ANDERS GRØNLAND

Chairman



Lawyer / Partner at SBG
Storløkken

Chairman of the Board at
Spenn Technology AS

Chairman of the Board at
24SevenOffice AS

Chairman of the Board at
SMB Norge

OLE JØRGEN KARUD

Board member



Co-Founder, Partner and
Vice-Chairman at Catenda

MSc / PhD (NTNU)

Board positions

Investor

HENNING KIND PETERSEN

Board member



Sales Director at
SuperOffice Norway AS

MSc Economic (BI)

ØYSTEIN TVENGE

Board member



Investor with primary focus
on real estate development.

A significant part of the
business is done through
Intelco AS and its
subsidiaries.

HANS MARTIN NAKKIM

Board member



CEO at Cherry Spelglädje AB

Co-founder, investor and
board member of different
start up's.

Former CEO of ComeOn!, sold
to Cherry AB in 2016 for
€287m.



OSINT ANALYTICS

About the company and the acquisition

OSINT ANALYTICS

About the company

The Internet is the world's largest database. OSINT has the technology and know-how that helps you find the information you are looking for, amongst trillions of available documents. They collect and analyse information from online sources – helping you collect better data for improved analysis, intelligence and insights.

OSINT stands for Open Source Intelligence, which means collecting information from openly available sources online.

DATA MINING

OSINT delivers leading edge technology for data mining – if the information exists, they will find it.

Data is published in many forms and OSINT technology works with APIs, web scraping, deep web crawling, RSS/XML feeds, and documents such as Excel, Word and PDFs.

DATA ANALYTICS

Analytics helps us make informed decisions, instead of guessing. In order to achieve that we must first have the right data, second, the right analytics technique. We separate analytics in three categories:

Classification

Working with classification of text, either to classify documents to a content category, or to decide similarity of text.

Special semantics

Techniques enabling extraction of special elements in the text from a website. Examples include the application deadline of a grant, wind speed and direction on a map, and GPS coordinates.

Insight

Time series analysis and term frequency algorithms are two methods applied to discover hidden patterns, correlations or existing insight in text.

OSINT ANALYTICS

Products and services

TILSKUDDSPORTALEN

OSINT uses their technology to deliver the product Tilskuddsportalen (grant portal) in Norway. The portal is a database containing thousands of grants available to Norwegian charities, organisations and local councils.

146 local councils in Norway subscribe to Tilskuddsportalen.

UPDATE NEWS FEEDS

Need

Many websites are designed to show instant news and other feeds, and a web editor is often busy and do not have the time to run these updates.

Solution

OSINT technology automatically finds, collects and conveys relevant information to its readers, and updates the website as often as required.

DATA COLLECTION & ANALYSIS

Need

Farmers in some Eastern European countries are not offered insurance because insurance companies lack data to calculate risk. Thus, they have difficulties developing and modernising their farms.

Solution

Advanced data mining technology finds and collects relevant data about weather, disasters and crop production. This is automatically converted to consistent, structured data ready for risk analysis.

IDENTIFY UPDATES

Need

An e-publisher who indexes and passes on third-party documents are concerned if they are publishing the latest versions of the material to customers.

Solution

Artificial intelligence compares the content of indexed versions to original documents. This identifies all changes and also those documents that need to be updated.

BUSINESS SURVEILLANCE

Need

An anti-corruption project struggles to follow the actions of suspects. Companies are frequently created and closed, assets are moved between companies and it is difficult to navigate via confusing straw companies.

Solution

OSINT technology monitor public notifications of business records, and can notice significant trends within set markers. This helps investigators keep track of important changes, and also collecting relevant data and evidence.



GLOBAL GRANT PORTAL

Global expansion of the grant portal

Tilskuddsportalen

GLOBAL GRANT PORTAL

Expansion of Tilskuddsportalen

VISION

To create a global grant portal where people, students, scientists, organisations, charities and more can search, find and apply for grants and scholarships that are available to them – locally, nationally and internationally.

ENGLAND

Potential

- 900 000+ voluntary organisations
- Recruitment target: 1,5 mill users
- Time spent: 20 min per user/mth
- eCPM: 25NOK
- Monthly revenue: 1 500 000 NOK
- Monthly ops cost: 60 000 NOK

Delivery estimates

- Back-end development: 30 days
- Front-end development: 45 days
- Launch: X +60 days

eCPM = revenue per 1000 advertisement shown

SPAIN

Potential

- 5 000 000+ people involved in charities
- Recruitment target: 1 mill users
- Time spent: 20 min per user/mth
- eCPM: 15NOK
- Monthly revenue: 600 000 NOK
- Monthly ops cost: 45 000 NOK

Delivery estimates

- Back-end development: 30 days
- Front-end development: 45 days
- Launch: X +60 days

UNITED STATES

Potential

- 1 560 000+ voluntary organisations
- Recruitment target: 3 mill users
- Time spent: 20 min per user/mth
- eCPM: 35NOK
- Monthly revenue: 4 100 000 NOK
- Monthly ops cost: 70 000 NOK

Delivery estimates

- Back-end development: 30 days
- Front-end development: 45 days
- Launch: X +60 days

NEXT STEPS

Countries

- Ireland
- Scotland
- Wales
- Canada
- Germany
- ...

Grant types

- Scholarships
- Research grants

GLOBAL GRANT PORTAL

Expansion of Tilskuddsportalen

The screenshot displays the Induct Grant Portal interface. At the top, there is a search bar and a 'Sort by' dropdown menu set to 'Deadline'. On the left, a 'FILTERS' sidebar includes sections for 'Location' (with checkboxes for Global, Asia, Africa, Europe, and various European countries) and 'Category' (with checkboxes for age groups, teams, public sector, institutions, kids and youth, companies, private individuals, all types, groups, professional, senior citizens, and amateurs). The main content area features two grant listings:

- 27 oktober**: **Funding to help disadvantaged young people achieve their potential through the sport of sailing**. Approximately 200,000 pounds in funding is available to individuals, charities and sailing organisations in the UK to help disadvantaged young people under the age of 25 to achieve their potential through the sport of sailing. The Trustee of the John Merricks Sailing Trust are seeing to award organisations with funding for legacy projects that will last for at least ...
- 13 oktober**: **Funding for young athletes**. Application deadline: 13. oktober 2021. Talented able bodied and disabled British track and field athletes between 15 and 23 years old that are in financial need can now apply for funding from the Ron Pickering Memorial Fund. The fund exclusively supports young and deserving applicants in the sport of Athletics. Since the fund was introduced a total of £2million has been awarded in small but significant grants to several thousand young British Athletes. Each grant is designed to make a difference, helping the recipients make the difficult transition from junior to senior level through support for equipment, specialist coaching or travel and importantly help build the athletes' confidence and self-esteem through recognition. No minimum or maximum funding amounts are specified.

Below the second listing, there is an 'Organisation' section for the Ron Pickering Memorial Fund with a link to the 'Grant homepage'. A 'Geographic coverage' section lists 'England | UK | Scotland | Wales'. 'Key words' include 'Kids & Youth | Sports | Athletes'. A purple button labeled 'Write an application' is positioned below the key words. The listing is dated 'Last update: 12. sep. 2021' and includes a 'Report an error' link.

On the right side of the page, there are two advertisements. The top one features a woman and the text 'Personlig domene fra kun kr. 7' with a link to 'Webhuset.no'. The bottom one is a teal advertisement for 'HEIMDAL FONDENE' showing historical returns: 2020 + 9%, 2019 + 6,4%, 2018 + 4,7%, and 2017 + 5,3%. It also includes the text '*Morningsstarkategori Rente, NOK, High Yield.' and 'Historisk avkastning er ingen garanti for fremtidig avkastning.'



NHS ENGLAND

Managing patients with severe asthma

NHS ENGLAND

Managing patients with severe asthma

PARTNER

Portsmouth Hospitals University NHS Trust – Severe Asthma Service – Portsmouth Technologies Trials Unit
Professor Anoop Chauhan, Clinical Director and Director of Research and Innovation

BACKGROUND

In the UK, around 200 000 people have severe asthma and the disease causes over 500 deaths per year. It is estimated that it costs between 582 and 825 million GBP annually to treat this patient group (NHS report).

The Severe Asthma Service at Portsmouth is a specialist center for severe asthma in the region. They act as the hub in a network of hospitals and manage and treat patients from all hospitals in the network.

THE PROJECT

Create a software platform for treatment of chronically ill patients with the intent of improving treatment outcomes, reduce time spent on treatment, reduce cost and collect anonymized data for research purposes. Initially, the project will focus on patients with chronic and severe asthma.

Create a “one patient – one record” patient record management system that can be tailored to a wide variety of care pathways and national health services.

NHS ENGLAND

Managing patients with severe asthma

PHASED APPROACH

We have run and completed a pre project / pilot with Portsmouth Hospitals University NHS Trust.

The full-scale delivery project has a phased roll out plan.

PHASE 1

Clinical, research and administrative staff members at Portsmouth Hospitals University NHS Trust

PHASE 2

Clinical, research and administrative staff members at four other hospitals + related health care services

PHASE 3

Involvement of severe asthma patients

OPPORTUNITIES

1. Expand the use of the severe asthma care pathway module to all severe asthma networks in the UK.
2. Use the existing framework to develop modules for other care pathway e.g. diabetes.



Portsmouth Patient Community

This community belongs to Portsmouth Hospitals University NHS Trust



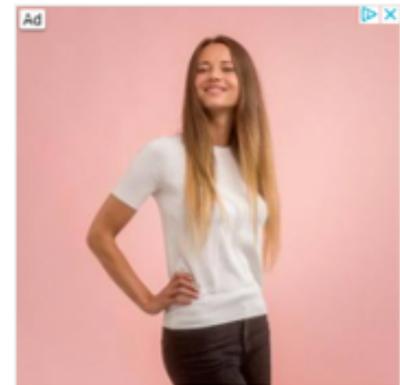
- Information
- News feed
- Patients
- Care pathways**
- Members
- Links

Sort: A - Z



Severe asthma care pathway

Last updated: 09. November 2021 | Owner: Professor Anoop Chauhan | Severe Asthma Service at Portsmouth Hospitals University NHS Trust



Personlig domene fra kun kr. 7

Søk på ledige domenenavn og få domene med full DNS-kontroll. Kom raskt i gang med oss!

Webhuset.no

Finn ut mer >

2020 + 9%
 2019 + 8,4%
 2018 + 4,7%
 2017 + 5,3%

*Morningsstarkategori, Rente, NOK, High Yield.

HEIMDAL
FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

345
People in the care pathway41
People receiving a biologic5
People approved for a biologic

Patients

Open

Name	NHS no.	DOB
JACOBSEN, Synnøve	122 634 5566	26 Jun 1978
JOHANSEN, Alf Martin	183 526 2803	5 Mar 1974
BROWN, Jennifer	998 866 3477	12 Nov 1989
MENA, Marc Soler	192 837 2346	10 Jan 1980
KRISHNA, Varad Rajan	564 738 1239	27 Oct 1956
MONTGOMERY, Christina	122 634 5512	26 Jul 1978
FELVUS, John Christopher	182 628 0463	5 Mar 1974
SMITH, Adrian	998 866 1977	12 Nov 1989

MDTs

Open

Day	Date	Time	Patient no.
Monday	5 Jul 2021	17:00 – 19:00	10
Thursday	8 Jul 2021	13:00 – 14:30	7
Monday	12 Jul 2021	17:00 – 19:00	15
Thursday	15 Jul 2021	13:00 – 14:30	4
Monday	19 Jul 2021	17:00 – 19:00	12
Thursday	22 Jul 2021	13:00 – 14:30	17
Monday	26 Jul 2021	17:00 – 19:00	2
Thursday	29 Jul 2021	13:00 – 14:30	10

Members

Open



Dr. Lauren Fox
Respiratory Research Fellow
Portsmouth Hospitals University NHS Trust



Dr. Kate Harbour
Asthma Service Coordinator
Portsmouth Hospitals University NHS Trust



Professor Anoop Chauhan
Clinical Director and Director of Research and Innovation
Portsmouth Hospitals University NHS Trust



Dr. Thomas Brown
Consultant Respiratory Physician
Portsmouth Hospitals University NHS Trust



Milan Chauhan
Research Data Coordinator at Portsmouth Technologies Trials Unit
Portsmouth Hospitals University NHS Trust

Network patients

Open

Name	NHS no.	DOB	Location
JOHANSEN, Tor Andre	122 634 5566	26 Jun 1978	HHFT
STEWART, Elisabeth	183 526 2803	5 Mar 1974	ASPH
BROWN, Jennifer	998 866 3477	12 Nov 1989	PHU
MENA, Marc Soler	192 837 2346	10 Jan 1980	PHU
SPARK, Chris	564 738 1239	27 Oct 1956	SRH
BOWIE, Helen Thomasina	122 634 5512	26 Jul 1978	RSCH
BURNS, Geraldine	182 628 0463	5 Mar 1974	RSCH
RITCHIE, Grant	998 866 1977	12 Nov 1989	ASPH

Personlig domene fra
kun kr. 7

Søk på ledige domenenavn og få domene med full DNS-kontroll. Kom raskt i gang med oss!

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Finnt ut mer >

2020 + 9%
2019 + 6,4%
2018 + 4,7%
2017 + 5,3%

*Måningstarkategori, Rente, NOK, High Yield.

HEIMDAL
FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

+ Add patients to the pathway

Search ...

Sort: My last viewed

Filtering options

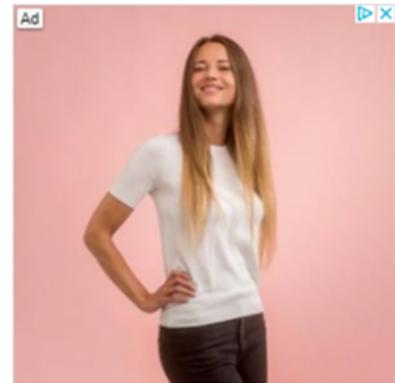
Biologic

- Omalizumab (12)
- Benralizumab (5)
- Mepolizumab (11)
- Reslizumab (1)
- Dupilumab (7)

Advanced treatment

- Biologic (34)
- Other biologic (5)
- Bronchial Thermoplasty (9)
- Azithromycin (23)
- Maintenance OCS (31)
- Other immunosuppressant (3)
- Other Antibiotic (8)
- Other (2)

JOHANSEN, Alf Martin	NHS no. 123 456 7890	DOB: 11 Nov 1974
RANDUDANDAM, Srinivas	NHS no. 234 567 8901	DOB: 23 Mar 1957
FOX, Lauren	NHS no. 345 678 9012	DOB: 5 Jan 1980
KAGENOW, Lise	NHS no. 456 789 0123	DOB: 17 Feb 1968
MENA, Marc Soler	NHS no. 567 890 1234	DOB: 9 Jun 1979
JOHANSEN, Tor Andre	NHS no. 678 901 2345	DOB: 30 Aug 1977
JUNG, Kim Sun	NHS no. 789 012 3456	DOB: 13 Sep 1960
JACOBSEN, Synnove	NHS no. 890 123 4567	DOB: 26 Jul 1978
MCDONALD, Jennifer Louise	NHS no. 901 234 5678	DOB: 3 Mar 1975
RAS, Joan	NHS no. 012 345 6789	DOB: 19 Apr 1967



Personlig domene fra kun kr. 7

Søk på ledige domenenavn og få domene med full DNS-kontroll. Kom raskt i gang med oss!

Webhuset.no

Finnt ut mer >

2020 + 9%
 2019 + 6,4%
 2018 + 4,7%
 2017 + 5,3%

*Morningsstarkategori. Rente, NOK, High Yield.

HEIMDAL
 FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

Record overview

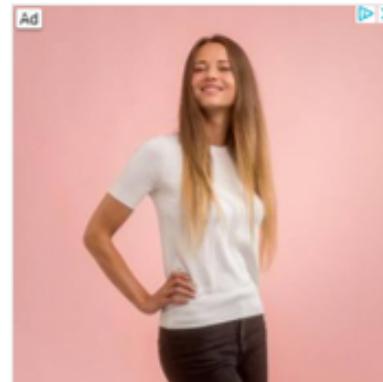
First name Lene	Last name John
NHS number 815 546 9464	Date of birth 12 Jan 1983
Gender Female	Asthma Registry ID SA123 532 56 421
Email address Lene.john@gmail.com	Patient can be contacted in the future about research Yes

Severe asthma key data

MDT			
Monday, 5 Jul 2021	17:00 – 19:00		
Thursday, 7 Dec 2021	13:30 – 14:00		
Biologic			
Omalizumab	Approved: 5 Jul 2021	Start date: 10 Jul 2021	End date: 2 Sep 2021
Omalizumab	Approved: 14 Sep 2021	Start date: 20 Sep 2021	End date:
Joint care			
Winchester		Start date: 10 jul 2021	End date:

Menu

- Record overview
- Patient management
- Forms
- Documents
- Access log



Personlig domene fra kun kr. 7

Søk på ledige domenenavn og få domene med full DNS-kontroll. Kom raskt i gang med oss!

Webhuset.no

[Finn ut mer >](#)

2020 + 9%
2019 + 6,4%
2018 + 4,7%
2017 + 5,3%

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HEIMDAL
FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

Patient management

MDT allocation

+ Add to new MDT

Monday	5 Jul 2021	17:00 – 19:00	⋮	Thursday	7 Dec 2021	13:30 – 14:00	⋮
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Biologic administration

+ Add new biologic

Biologic	Approval date	Start date	End date
Omalizumab	5 Jul 2021	10 Jul 2021	-

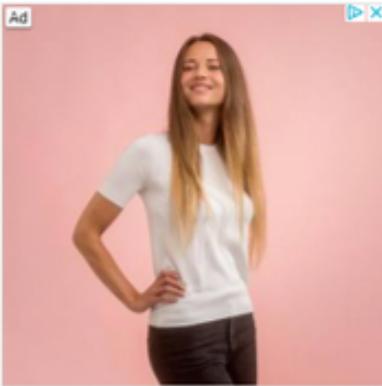
Joint care administration

+ Add new joint care

Location	Start date	End date
Winchester	10 Jul 2021	-

Menu

- Record overview
- Patient management**
- Forms
- Documents
- Access log



Personlig domene fra kun kr. 7

Søk på ledige domenenavn og få domene med full DNS-kontroll. Kom raskt i gang med oss!

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Finn ut mer >

2020 + 9%
 2019 + 6,4%
 2018 + 4,7%
 2017 + 5,3%

*Morningsstarkategori, Rente, NOK, High Yield.

HEIMDAL FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

Forms

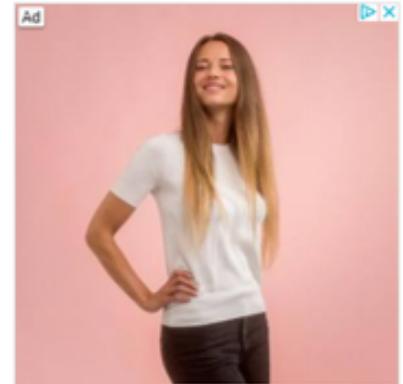
Add new | ▾

Refresh

Biologic Administration	Alf Martin Johansen	7 Jun 2021	⋮
MDT Meeting	Alf Martin Johansen	25 May 2021	⋮
MDT Meeting	Alf Martin Johansen	24 May 2021	⋮
MDT Meeting	Alf Martin Johansen	24 May 2021	⋮
Initial Asthma Assessment	Kate Harbour	4 May 2021	⋮
Initial Asthma Assessment	Alf Martin Johansen	4 May 2021	⋮
Initial Asthma Assessment	Alf Martin Johansen	4 May 2021	⋮
Initial Asthma Assessment	Alf Martin Johansen	4 May 2021	⋮
Initial Asthma Assessment	Alf Martin Johansen	4 May 2021	⋮

Menu

- Record overview
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Personlig domene fra kun kr. 7

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Finn ut mer >

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 2017 + 5,3%

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HEIMDAL
FONDENE

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+ Add new MDT

Sort: Upcoming

Filtering options

Year

- 2021
- 2022
- 2023
- 2024

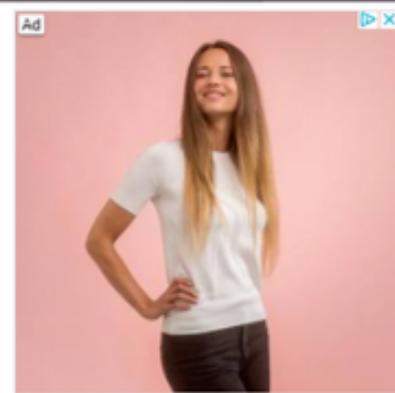
Month

- January
- February
- March
- April
- May
- June
- July
- August
- September
- October
- November
- December

Day

- Monday
- Thursday

Monday	05 Jul 2021	17:00 – 19:00	5 patients allocated		
Thursday	08 Jul 2021	13:00 – 14:30	21 patients allocated		
Monday	12 Jul 2021	17:00 – 19:00	9 patients allocated		
Thursday	15 Jul 2021	13:00 – 14:30	12 patients allocated		
Monday	19 Jul 2021	17:00 – 19:00	15 patients allocated		
Thursday	22 Jul 2021	13:00 – 14:30	6 patients allocated		
Monday	26 Jul 1978	17:00 – 19:00	8 patients allocated		



Personlig domene fra kun kr. 7

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[Finn ut mer >](#)

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HEIMDAL

FONDENE

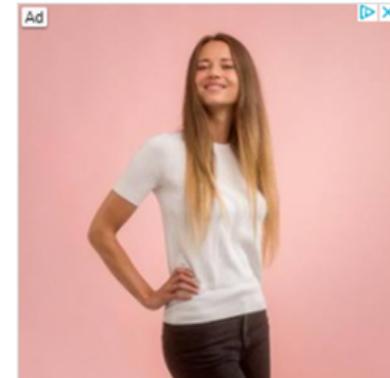
Historisk avkastning er ingen garanti for fremtidig avkastning.

Patients allocated

JOHANSEN, Alf Martin	NHS no. 123 456 7890	DOB: 5 Jan 1974	Location: PHU
RANDUDANDAM, Srinivas	NHS no. 234 567 8901	DOB: 11 Nov 1967	Location: PHU
FOX, Lauren	NHS no. 345 678 9012	DOB: 18 May 1980	Location: PHU
KAGENOW, Lise	NHS no. 456 789 0123	DOB: 23 Sep 1965	Location: SRH
MENA, Marc Soler	NHS no. 567 890 1234	DOB: 9 Feb 1982	Location: RSCH
JOHANSEN, Tor Andre	NHS no. 678 901 2345	DOB: 17 Jun 1977	Location: PHU
JUNG, Kim Sun	NHS no. 789 012 3456	DOB: 30 Dec 1957	Location: HHFT
JACOBSEN, Synnove	NHS no. 890 123 4567	DOB: 26 Jul 1978	Location: ASPH
MCDONALD, Jennifer Louise	NHS no. 901 234 5678	DOB: 7 Mar 1975	Location: PHU
RAS, Joan	NHS no. 012 345 6789	DOB: 23 Aug 1955	Location: PHU

Menu

- Patients allocated
- Report
- Start video meeting



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HEIMDAL FONDENE

Historisk avkastning er ingen garanti for fremtidig avkastning.

Search

+ New private chat

+ New group chat

Portsmouth team

Dr. Lauren Fox

Prof. Anoop Chauhan

Dr. Thomas Brown

Winchester team

St. Richards team

Portsmouth team 15

Prof. Anoop Chauhan 1.10.21 12:46
Hi team. How are we progressing with the revised clinical assessment form?

1.10.20 12:50
Hi Prof. We had a meeting to discuss the form a couple of days back and are in the process of writing up our thoughts and suggestions.

Dr. Thomas Brown 2.10.21 09:38
It was a great discussion and I think we have covered all national guidelines.

2.10.21 10:46
I agree Tom. Should be a good first draft.

Dr. Lauren Fox 2.10.21 13:57
Hi everyone. Attached is the first draft of the new form for clinical assessments. As Tom said, we have tried to capture all relevant national guidelines. Have a look and let me know if you have any thoughts or proposal for changes.

 **Clinical assessment v1.docx**
👍 4

Type a new message

Ad



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Finn ut mer >



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2019	+ 6,4%
2018	+ 4,7%
2017	+ 5,3%

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Business update

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